



Sathish Rao

Vice President & Business Head - PMC
Tata Consulting Engineers

EDUCATION

- e-MBA from SP Jain Institute of Management Research, Mumbai.
- BE (Civil) from Manipal Inst. of Technology.
- Professional Development Award - Project Management Methods from U21, Singapore

PROFESSIONAL MEMBERSHIP

- Fellow Chartered Engineer - Institution of Engineers India (IEI),
- Life Member - American Concrete Institute (ACI) – India Chapter,
- Life Member - Indian Concrete Institute (ICI),
- Member - Institute of Lean Construction Excellence (ILCE),
- Member – Consulting Engineers Association of India (CEAI),
- Life Member - Indian Institution of Bridge Engineers (IIBE),
- Life Member - Indian Water Works Association (IWWA).

RECOGNITION

- 2 Time Gold Standard Assessor – Tata Business Excellence Model
- ISO 9001 – 2015 Internal Assessor
- National Accreditation Board for Education and Training (NABET) under Quality Council of India (QCI) – Board Member from 2024
- Symbiosis Skills & Open University - Member of the Board of Studies in Construction Engineering from 2021
- CEAI – Strategic Planning Committee Member since 2022

DOMAIN KNOWLEDGE

- Program, Project & Construction Management
- Engineering & Consulting Services

SOCIAL

- <https://www.linkedin.com/in/sathish-rao-3468007>

PERSONAL

- Driving, Reading, Sharing with team

Sathish Rao is Vice President and Business Head of the Project Management Consultancy Business Unit at Tata Consulting Engineers. With over three decades of experience in project and construction management, he is a seasoned leader known for delivering complex, mission critical programmes across India, Asia Pacific, Africa, and the Middle East.

In his current role, Sathish leads one of the country's largest project management consultancy businesses, comprising over 2,200 multidisciplinary professionals managing more than 180 projects. He provides overall leadership across strategy, business growth, P&L management, operations, and client engagement. Under his stewardship, the business unit has delivered large, concept-to-commissioning programmes across infrastructure, mining and metals, hydrocarbons, and power sectors, strengthening the organisation's reputation as a trusted partner.

Sathish's career reflects a strong blend of technical depth and operational leadership. He began his journey as an engineer working on large-scale industrial projects, where he introduced productivity and efficiency improvements through structured analysis and data-driven decision-making. This early experience shaped his approach to project execution, with a strong focus on measurement, continuous improvement, and delivery excellence.

Over the years, he has played a key role in developing and institutionalising best practices in project management. He introduced structured quality and safety frameworks, including the use of visual monitoring tools, enabling consistent performance improvement across project sites. His contributions have helped strengthen governance, enhance transparency, and improve delivery outcomes across large and complex project portfolios.

A strong advocate of digital enablement, Sathish has led the implementation of digital tools and management dashboards to improve visibility and decision-making across multi-location projects. These initiatives have enhanced operational efficiency and enabled better control over project performance.

He is also deeply committed to leadership development and organisational excellence. He has participated in advanced leadership programmes within the Tata Group and serves as a Senior Assessor for the Tata Business Excellence Model, reflecting his focus on governance and continuous improvement.

Beyond his corporate role, Sathish actively engages with industry and academia, contributing to professional bodies and sharing insights on project management and digital transformation. His leadership continues to shape the future of project management practices, with a focus on scale, resilience, and long-term value creation.