



Rajat Kaushal

Chief Business Officer Tata Consulting Engineers

EDUCATION

- MBA, EU Business School, Geneva
- B.Tech, Mechanical Engg, NIT, India

DOMAIN KNOWLEDGE

- Global Sales & Business Development
- International Business Management
- Engineering & Consulting Services
- Energy, O&G, Chemicals, Metals
- Strategic Management & Business Transformation
- Sustainability & Energy Transition
- Global Operations & Market Expansion

SOCIAL

<https://www.linkedin.com/in/rajat-kaushal-8b65639>

PERSONAL

In his free time, Rajat enjoys long distance running

Rajat Kaushal is the Chief Business Officer at Tata Consulting Engineers, where he leads Global Sales and Business Development, driving the company's growth across key international markets. He is responsible for advancing sales, marketing, and business expansion initiatives across regions, including the United States, Europe, APAC, the Middle East, and Africa. In his role, he plays a central part in shaping the company's global growth strategy, strengthening customer relationships, and enhancing market presence.

Rajat is also a Board Member at Tata Consulting Engineers USA, where he is closely involved in guiding the organisation's integration and expansion in the US market. His leadership continues to support the company's ambition of building a strong and sustainable global footprint.

As part of the Executive Leadership Team, Rajat has contributed significantly to Tata Consulting Engineers' transformation journey. He has helped expand its international presence and strengthen its positioning as a trusted engineering and consulting partner across industries.

With over 13 years at Tata Consulting Engineers, Rajat has held several leadership roles. He incubated the Advanced Technologies and Digital business unit and led its growth, managing full profit and loss responsibility. He later played a key role in driving the company's international business expansion, which now contributes a substantial share of its overall operations.

Before joining Tata Consulting Engineers, Rajat spent over 13 years at Infosys Engineering Services, where he worked across project delivery and business development. He later moved into a leadership role for European markets, focusing on sales and client engagement across sectors such as power, aerospace, and process industries.

Rajat began his career with Indian Petrochemicals Corporation Limited in Baroda, now part of Reliance Industries. He holds an MBA from EU Business School, Geneva, and a Bachelor's degree in Mechanical Engineering from NIT, India.