# **VALUE CREATION MODEL**

### Inputs



## Financial Capital

- 806 Cr Net Assets
- 258 Cr Consolidated Cash & Cash Equivalent

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## **Human Capital**

- 6,039 Workforce on 31st March2024
- 10 days average annual training days per employee



#### Intellectual Capital

- 34 Technology team employees
- 90% total billable workforce
- 4,000+ Standard Documents
- 200+ Automation Programs



#### **Natural and Manufatured Capital**

- 4.8+ lakh sq. ft. office space
- 19.09 Cr capex spent on tech infrastructure
- 14 Sustainability Service Offerings

## **Process and Strategy**

## **SERVICES WE OFFER**

**Design & Engineering** 

Digital & Advanced Technologies

Sustainability and Energy Transition Solutions

**Project Management & Safety** 

Optimise Working Capital



Integrated
Solution
Selling

**Large** Deals







Margin & Cash Focus

Sustain Growth Momentum

CORPORATE STRATEGY

Responsible Member of Society

Be Trusted Advisor to Client









**Academia**Collaboration

CSR Spend, Volunteering

Asset Lifecycle Engagement

Technology Leadership



### Social and Relationship Capital

- 3.2 Cr invested in CSR programs
- 1,500+ total number of active clients
- 10+ active projects engineering sustainable solutions

## **SECTORS WE SERVE**

Power

Infrastructure

Hydrocarbons & Chemicals

Mining & Metallurgy



## **Outputs**

#### **Outcomes**

#### **Stakeholders**

#### **Financial Capital**

- ₹ 1,406 Cr Total Consolidated Income
- ₹ 2,156 Cr New Order Acquisition
- 34% International Share in Revenue
- 21% of business from Opex Services
- Prestigious projects bagged include
   2 x 700 MW PHWR Units 5 & 6 at
   Kaiga in Karnataka, Lithium Battery
   Manufacturing Plant at Chennai, VCM
   PVC Plant Detailed Engineering for a Japanese Major, Smart Cities in Gujarat and Madhya Pradesh



Customers

## **Human Capital**

- 2,551 New Workforce in FY 2023- 24
- **17%** Women workforce (1027 No)
- 697 Trainees Hired

- Safe and inclusive workplace
- Awarded for excellence in employee retention strategy
- Awarded for leadership development and effective communication



**Employees** 

## Intellectual Capital

- 4,304 Cr value additions for the customers
- 68 Papers/articles published
- 07 Patents granted
- 08 New Technology offerings
- Processes were strengthened through several automation applications. A strong focus on innovation led TCE to secure the prestigious CII Innovation, Golden Peacock Innovation and Tata Innovista Award.



Shareholders

## Natural and Manufatured Capital

- 24 environmentally conscious offices
- Safe, healthy and productive workspaces for employees



Governmet

## Social and Relationship Capital

- 17,500 Students benefitted from various targeted Education Initiatives
- 51,672 total beneficiaries in all CSR programs
- 17,443 Corporate volunteering clocked
- Significantly enhanced educational opportunities for students
- Positively transformed lives across various communities through our comprehensive CSR initiatives and dedicated corporate volunteering efforts.

