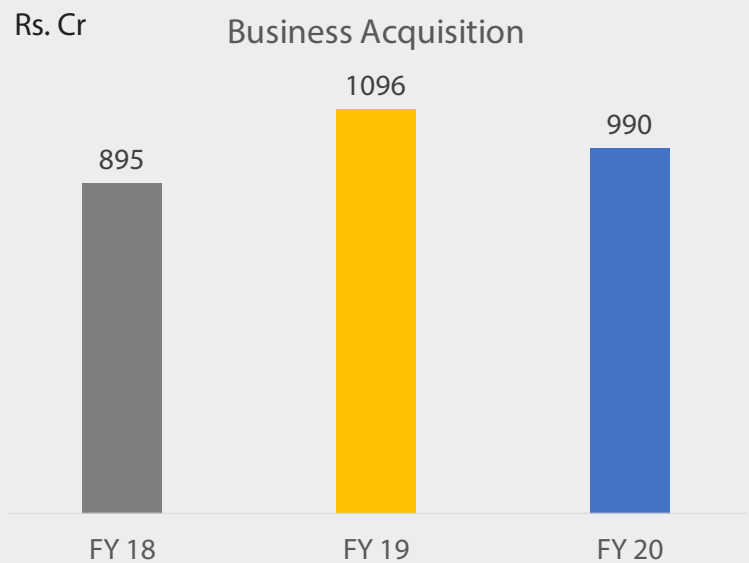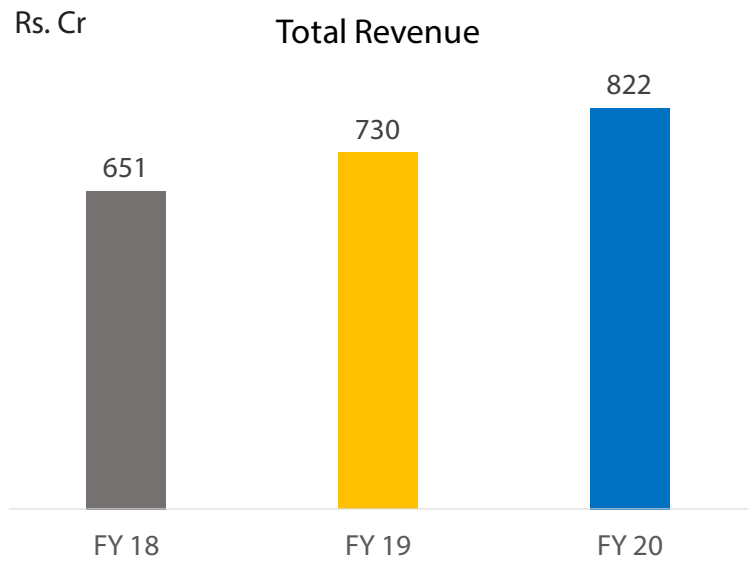# Performance Highlights

FY 2019-20 saw the highest all-round growth in the company's 58-year history. Total revenues grew 12.6% over the previous year closing at Rs 822 crores for FY 2019-20.

Rs. Cr

Total Revenue

	651	730	822
	FY 18	FY 19	FY 20

Rs. Cr

Business Acquisition

	895	1096	990
	FY 18	FY 19	FY 20

Financial Capital

822 Cr

TOTAL REVENUE

990 Cr

BUSINESS ACQUISITION

12.6%

GROWTH IN TOTAL REVENUE OVER PREVIOUS YEAR

Manufactured Capital

16

Project, Sales & Branch Offices

Project design, engineering, construction, maintenance and management are the stages when we use materials, equipment, tools and technologies all form our manufactured capital
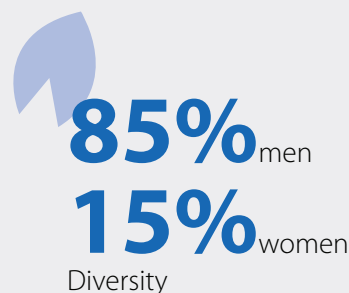
Intellectual Capital

Innovations around technologies for increasing project efficiency and creating knowledge continuously establishing the company as thought leaders

63
Technical Whitepapers Published

180
New Automation Programmes Added

9
New Technology Offerings

5
Patents Granted

Human Capital

People are at the heart of our business. Collective skills, knowledge and capabilities of our employees and contract staff is core to delivering customer aspiration.

83%
Utilisation of People

173
Fresh Engineering Graduates/Post Graduates Hired

85%men
15%women
Diversity

20
Training Person days per employee

Natural Capital

Natural resources that our business activities and projects depend on. Efficient operations and optimal use of natural resources ensure all our business activities have minimal impact on the environment. Through our technology-enabled solutions, we also help our clients in preserving natural resources. Some of the projects that we undertake in water, waste management, smart cities, mining & metals, etc. are specifically addressed at natural capital enhancement.

3,672 kWh
Energy Consumption by TCE Offices

Social and Relationship Capital

Powered by our different flagship programmes, along with various volunteering initiatives, we are delivering on our social responsibility. Our Corporate Sustainability Policy framework offers the foundation to build our social well-being programmes by leveraging our core capabilities. Our primary focus areas are: **Sustainable Livelihood**, **Education**, **Infrastructure**, **Health and Hygiene**, and **Research and Development**.

11,532
Corporate Volunteering Personhours

30,626
Lives Touched

Rs. 219 lakhs
Invested in CSR projects

1,212
Employees Volunteered

Technology Group

The technology Group is the engine behind the intellectual capital of our company. Entrusted with the responsibility of continuously generating knowledge, this group keenly analyses projects and provides technical knowhow to uplift the project design and delivery.

Academia Collaboration

Indian Institute of Technology Bombay

Indian Institute of Science Bangalore

Highlights of the contribution by the Technology Group:

18 papers published in reputed journals / magazines

19 Presentations and **8** Panel Discussions in various conferences

38 articles written and uploaded on the company website

63 SMEs from TCE enrolled as members of various BIS committees

5 new Solution Offerings

4 new productisation./templatisation

2 Whitepapers